MICHAEL TSELENTIS Q.C., S.C. ARBITRATION C.V.



Address: 20 Essex Street Chambers, London WC2R 3AL

#02-09 Maxwell Chambers, 32 Maxwell Road,

Singapore 069115 www.20essexst.com

Email: mtselentis@20essexst.com

Telephone: +44 207 8421200 (London), +65 62257230 (Singapore)

Fax: +44 207 8421270 (London), +65 62249462 (Singapore)

Enquiries: <u>shulbert@20essexst.com</u>, <u>snrclerks@20essexst.com</u>

PROFESSIONAL STATUS

April 2003: Appointed Queen's Counsel, England and Wales.

November 1995: Called to the English Bar by Gray's Inn.

January 1989: Appointed Senior Counsel of the Republic of South Africa.

September 1978: Admitted as an Advocate of the Supreme Court of South Africa.

CAREER

1 May 2015 to date: Full-time International Arbitrator at 20 Essex Street Chambers.

1 February 1996 to 30 April 2015: Barrister and Arbitrator Member of 20 Essex Street Chambers.

2008: Appointed Chartered Arbitrator (UK).

2008: Elected a Bencher of Gray's Inn.

1978 to 2000: Practicing member of the Johannesburg Bar.

1993-1994: Chairman of the Johannesburg Bar.

April-June 1992: Acting Judge of the Supreme Court of South Africa.

1972-August 1973, September-December 1975: Senior lecturer in law at South African universities.

EDUCATION

September 1973-June 1975: Oxford University (Magdalen College, Rhodes Scholar); B.C.L. (First Class).

1967-1971: University of Cape Town; B.A. (Distinction), LL.B (First Class Honours).

1954-1966: Educated at Southern Rhodesian Schools; G.C.E. "A" and "S" levels at Umtali Boys' High School.

NATIONALITY

Dual: South African and Greek.

DATE OF BIRTH

4 November 1948

SUMMARY

Michael Tselentis Q.C., S.C. has practiced as a full-time international arbitrator since 2015, and has built up a wide-ranging arbitration practice, which reflects his extensive experience as a leading commercial advocate, initially at the South African Bar (1978 to 2000), and subsequently at the English Bar (1996 to 2015).

His past and present arbitration appointments include references relating to energy and natural resources (principally oil and gas, mining and minerals, including disputes relating to joint operating agreements, offshore oilfield equity redeterminations, geophysical services, price redeterminations, mining development agreements, exploitation of mineral reserves, and sales of mining tenements and metal processing ventures), a wide variety of commercial disputes (including disputes relating to property developments, purchase and sale contracts, agency, distribution/franchising, joint ventures, shareholder disputes, hedge fund management and valuation, accounting and tax issues, and contractual disputes generally), investment disputes (with a focus on mining investments in African countries), shipping (including shipbuilding, FPSO, drill rig, bill of lading and charter-party disputes), commodity trading, international sale of goods, insurance and reinsurance, construction and engineering (including disputes relating to hydro-electric schemes, sub-sea drilling and pipeline installation, port dredging, tidal defences, water reticulation works and road construction contracts).

He has been appointed in over 90 substantial international references as Presiding Arbitrator, Tribunal Member and Sole Arbitrator, principally (though by no means exclusively) in ICC, LCIA, PCA, SIAC, LMAA, and ad hoc arbitrations under the UNCITRAL rules. His appointments have involved a wide variety of governing laws, including English, French, Singaporean, Netherlands, Western Australian, Indonesian, Qatari, Kenyan, Trinidad and Tobago, South African, Swazi, Lesotho, Angolan, Tanzanian, Zambian, Nigerian and international law. Arbitral seats have included London, Paris, Geneva, Singapore, Hong Kong, DIFC, Cyprus, Lagos, Dar Es Salaam, Mauritius and Johannesburg.

Although the main focus of his practice as a Barrister and Arbitrator since 2000 has been the law of England and Wales, he also has considerable expertise in civil law systems, by reason of his South African law degrees and his practice at the South African Bar before moving to London. In the civil-law context, he has been involved in cases which have raised issues of French, Netherlands, Romanian, Qatari, Russian, Azeri, Kazakh, Finnish, Thai, Indonesian, South African, Swazi, Lesotho and Namibian law.

He is a Chartered Arbitrator (UK) (2008), and a Fellow of the Chartered Institute of Arbitrators (UK), the Singapore Institute of Arbitrators, the Australian Centre for International Commercial Arbitration, and the Association of Arbitrators of Southern Africa. His arbitral panel and other professional memberships appear below.

ARBITRATION APPOINTMENTS

His current and recent arbitration appointments include the following:

Tribunal member in two LCIA investment arbitrations between investors and the government
of an African country arising from alleged expropriations and breaches of mine development
agreements, with aggregate claims and cross-claims exceeding US\$38 billion.

- Tribunal member in PCA Case 2016, Van Zyl and Others v Kingdom of Lesotho, an investment arbitration arising from the alleged expropriation of mining leases (Mauritius seat; Lesotho law).
- Presiding arbitrator in an LCIA reference relating to the manufacture and supply of drill rig components (London seat; English law).
- Presiding arbitrator in an LCIA reference relating to a property development project in Qatar (London seat; Qatari law).
- Presiding arbitrator in two consolidated LCIA references relating to oil and gas assets in the Black Sea (Geneva seat; English law).
- Presiding arbitrator in three Arbitration Foundation of South Africa references between mining interests and contractual counterparties (Johannesburg seat; Tanzanian law).
- Presiding arbitrator in an ICC reference between French and Tanzanian interests under a road construction contract (Dar Es Salaam seat; Tanzanian law).
- Presiding arbitrator in an ICC reference under a contract for the provision of engineering services in Nigeria (Lagos seat; Nigerian law).
- Presiding arbitrator in an ICC reference between USA and Trinidad and Tobago interests
 arising out of a contract for the provision of sub-sea horizontal directional drilling services and
 the installation of gas pipelines in the West Indies (London seat; Trinidad & Tobago law).
- Presiding adjudicator in a dispute under a port dredging contract (London seat; Kenyan law).
- Sole arbitrator in a SIAC reference relating to a mining venture in Indonesia (Singapore seat; Indonesian law).
- Sole arbitrator in two SIAC references between Australian and Chinese interests arising out of
 agreements for the sale of iron ore mining tenements in Western Australia (Singapore seat;
 Western Australian law).
- Sole arbitrator in an ad hoc reference relating to a tidal defence system and associated works in a harbour (London seat; English law).
- Tribunal member in an ad hoc reference under the UNCITRAL Rules relating to the supply of components for mining equipment to a global mining house (London seat; English law).
- Tribunal member in a US\$2 billion ICC reference relating to a hydro-electric project (Paris seat; Nigerian law).
- Tribunal member in an ad hoc reference under the UNCITRAL Rules relating to a US\$1 billion equity redetermination in respect of an offshore oil field (Lagos seat; Nigerian law).
- Tribunal member in an ad hoc reference under the UNCITRAL Rules arising out of a long-term petroleum supply contract (London seat; Zambian law).
- Member of an ICC Tribunal in a reference relating to a joint venture for telecommunications services in a middle-Eastern country (DIFC seat; English law).
- Member of an LCIA Tribunal in a reference relating to a shareholders' agreement for a digital pay TV platform in a Middle Eastern country (London seat; English law).
- Member of an ad hoc Tribunal sitting under UNCITRAL Rules in respect of a dispute relating to a pricing adjustment formula in a long-term coal supply contract (London seat; English law).
- Presiding arbitrator, sole arbitrator or tribunal member in a number of institutional and ad hoc
 references relating to oil drilling rigs and associated commercial agreements, ship-building and
 ship-conversion contracts, FPSO contracts, floating production units, voyage charter, shipping,
 bills of lading, commodity contracts, guarantees and professional indemnity insurance policies
 (variety of seats and governing laws).

Other notable arbitration appointments include:

 Sole arbitrator in a US\$1 billion LCIA reference between hedge funds and their managers, investment managers and valuation agents, relating to the management of the funds, fraud by the investment manager, and the valuation of complex and illiquid securities.

- Chairman of an ICC Tribunal in a reference between USA and Kuwaiti interests pursuant to an
 agreement for the distribution in the Middle East of computer software for hydrocarbon
 processing industries.
- Member of an ICC Tribunal in a reference between USA and South African interests relating to a licence agreement and proprietary technology in respect of mine-protected military vehicles.
- Member of an ICC Tribunal in a reference between two major brewery groups over a trademark licence agreement relating to the production of a beer brand in Southern Africa.
- Member of an ICC Tribunal in a reference between Romanian and South African interests under a contract governed by French law for the manufacture and marketing of motor vehicles.
- Sole arbitrator in an ICC reference relating to a dispute between Israeli and Dutch interests arising from a commercial venture in Eastern Europe.
- Member of an ICC Tribunal in a reference between a UK corporation and the government of an East African country under an agreement to render pre-shipment customs inspection verification services.
- Sole arbitrator appointed by the parties in 6 references (which were heard concurrently) between the South African oil and gas parastatal, Sasol, and the major international petroleum companies operating in the South African arising out of agreements for the manufacture and marketing of petroleum products, LPG and natural gas in South Africa.
- Sole arbitrator appointed by the LCIA in a reference between a USA corporation and Jordanian interests in respect of a contract for the construction of water reticulation works in Jordan.
- Sole arbitrator in two references under the LMAA rules (which were heard concurrently) between the disponent owners of a bulk carrier, the demise charterers, and the sellers of a cargo of coal, arising from the loading of hot coal at a Mocambique port and an ensuing methane explosion on the vessel.
- Sole arbitrator in an LCIA reference under a distributorship agreement for medical diagnostic equipment between Netherlands and Kuwaiti interests.
- Sole arbitrator in an LCIA reference between South African and Israeli interests arising out of joint venture and shareholders' agreements for the manufacture of automotive components.
- Sole arbitrator in an ad hoc reference between UK and Canadian interests arising from contractual, accounting and tax disputes under a contract for the sale of shares in a platinum group metals processing venture.
- Sole arbitrator in a dispute between South African and Botswana interests relating to the exploitation of forestry reserves.
- Sole arbitrator in an Arbitration Foundation of Southern Africa reference relating to the preparation and implementation of closing date accounts in respect of the sale of a South African supermarket group.
- Sole arbitrator in two consolidated ICC references under a Software Agreement and Services Agreement between Swiss and South African interests.
- Member of an Appeal Tribunal in a dispute under special risks insurance for damage caused by forest fires.
- Sole arbitrator in an ICC reference arising from a JOA in respect of a hydrocarbon block in Columbia.
- Member of an ICC Tribunal in a reference between USA and UAE interests pursuant to a jet fuel and diesel supply contract.
- Member of an LCIA Tribunal in a reference between Chinese, Japanese and Singaporean interests pursuant to a long-term iron ore supply contract.
- Member of an LCIA Tribunal in a dispute between commodity traders and the Swaziland Sugar Association arising from ethyl alcohol supply contracts.
- A number of references relating to the supply, off-take and out-turn/delivery of a variety of commodities.

ARBITRATION ACCREDITATIONS

Chartered Arbitrator (UK), 2008.

Fellowships:

- The Chartered Institute of Arbitrators (UK) (FCIArb).
- The Singapore Institute of Arbitrators (FSIArb).
- The Australian Centre for International Commercial Arbitration.
- The Association of Arbitrators of Southern Africa.

Arbitration Panel Memberships:

- Arbitration Foundation of Southern Africa (AFSA).
- Australian Centre for International Commercial Arbitration (ACICA).
- Badan Arbitrase Nasional Indonesia (BANI).
- British Columbia International Commercial Arbitration Centre (BCICAC).
- BVI International Arbitration Centre (BVI IAC).
- Cairo Regional Centre for International Commercial Arbitration (CRCICA).
- Chartered Institute of Arbitrators' Presidential Panel.
- Chicago International Dispute Resolution Association (CIDRA).
- China International Economic and Trade Arbitration Commission (CIETAC).
- China Maritime Arbitration Commission (CMAC).
- Chinese European Arbitrators' Centre (CEAC).
- Dubai International Arbitration Centre (DIAC).
- Energy Arbitrators' List of the ICDR.
- Hainan International Arbitration Court (HIAC).
- Hong Kong International Arbitration Centre (HKIAC).
- Kuala Lumpur Regional Centre for Arbitration (KLRCAC).
- Pacific International Arbitration Centre (PIAC).
- Shanghai International Arbitration Centre (SHIAC).
- Singapore Chamber of Maritime Arbitration (SCMA).
- Singapore International Arbitration Centre (SIAC).

Other professional affiliations:

- Baltic Exchange (arbitrator member).
- Chinese-European Legal Association (CELA).
- Commercial Bar Association (COMBAR).
- International Council for Commercial Arbitration (ICCA).
- ICC (UK).
- Insurance and Reinsurance Arbitration Society (ARIAS).
- LMAA (supporting member).
- LCIA.
- Technical Bar Association (TECBAR).

LEGAL CAREER

His arbitration work is informed by his broad experience as Counsel in commercial disputes, both in South Africa (1978-2000) and the United Kingdom (1996-2015), the main features of which are the following:

International Arbitration

He was leading Counsel in a number of high-value international arbitrations, which included:

- Two long-running International Chamber of Commerce arbitrations before Singapore
 Tribunals on behalf of the Claimants, operators of pulp and paper and electricity generation
 plants in Thailand who sought substantial damages (in the form of lost pulp and paper
 production and diminished electricity generation) from the Finnish designers/suppliers of
 biomass-fuel fluidised bed power boilers on the grounds of defective design and unsuitability
 for burning locally-sourced biomass fuels, and negligent erection supervision.
- An LCIA arbitration before a Paris Tribunal between Russian and Nigerian interests arising from an offshore oil prospecting licence granted by the Nigerian Government and ensuing commercial agreements.
- An arbitration under UNCITRAL Rules before a London Tribunal between the operator of an
 oil and gas plant in Kazakhstan and a contractor, which raised issues relating to the proper
 performance of welding work on small-bore piping, quantification of loss and damage, and
 VAT liabilities under the laws of Kazakhstan.
- An arbitration before a London Tribunal between the main contractor and a sub-contractor in respect of the design and installation of sub-sea flow-lines in an oil and gas field off the South African coast, the conversion of an oil tanker into an FPSO, and its installation on site.
- Expert determination proceedings before an Australian QC under the laws of Western Australia between a leading mining house and commodity trader arising from an economic hardship clause in an iron ore supply contract and the collapse of the iron ore market in 2008.
- An arbitration before a London Tribunal between the national shipping corporations of Iran
 and Azerbaijan, arising from a joint shipping venture in the Caspian Sea and the break-up of
 the Soviet Union which raised issues as to state succession and continuity of corporate legal
 personality under English conflict of laws and the laws of the USSR, Azerbaijan and Russia.
- An arbitration before a London Tribunal between a leading commodity trader and the governmental purchasing agency of a European country relating to alleged breach of contract and fraud in respect of 32 cargoes of crude oil.
- Two references between the insured interests and underwriters of aircraft hull and liability policies arising from aircraft accidents.

Commercial

He has considerable experience as an advocate in this field, both in South Africa and England, including a large amount of advisory work. He also has a considerable number of reported cases, particularly in the South African High Court and Appellate Division on a range of commercial issues, which include marine and non-marine insurance issues, schemes of arrangement under the South African Companies Act, subordination agreements and personal liability of company directors, the assignability of future and contingent rights, the concurrence of contractual and tortuous remedies for pure economic loss, unjustified enrichment, the effect of bribery on contractual obligations, the recognition and enforcement of foreign judgments, vicarious liability for the negligence of independent contractors, the validity of discretionary trusts, insolvency issues, rights of pre- emption, conditions of auction, the stay of legal proceedings in favour of arbitration, exchange control issues, and the fiduciary duties of trustees and the liability of trustees' professional advisers for professional negligence. A list of his reported cases is available on request.

Mining and Energy

He specialised in mining law while in practice in South Africa, and held general retainers from the Anglo American Corporation, De Beers Mining Corporation, and their subsidiary and associated companies.

He was Counsel in a number of South African High Court and Appellate Division cases relating to a wide variety of mining-law issues. A list of his reported cases is available on request. His expertise in this field was acknowledged by his appointment as an expert witness on South African mining law on behalf of the investors in *Piero Foresti v The Government of the Republic of South Africa* (2008), a BIT case under ICSID Rules.

He was the leading counsel for Impala Platinum in their high-profile dispute with the Royal Bafokeng Nation which challenged Impala Platinum's rights to mine platinum group metals in Bophuthatswana, in the period 1996-1999 (*Bafokeng Tribe v Impala Platinum Ltd and Others* 1999 (3) SA 517 (BH)). He was also a member of Impala Platinum's legal team in the 1988-1989 litigation with the Royal Bafokeng Nation (*Bafokeng Tribe v Impala Platinum Limited and Others*, High Court of Bophuthatswana Judgment delivered on 30 May 1989).

Shipping and Commodities

His experience as Counsel in this field includes a number of arbitrations, London Commercial Court and Admiralty Court cases relating to disputes under demise, time, and voyage charters, bills of lading and shipbuilding contracts, including two references arising from sulphur corrosion damage to the holds of bulk carriers, and an arbitration arising from the sinking of a bulk carrier as a result of the fluidization of a fluorspar cargo.

His reported cases in this field include Standard Chartered Bank v Dorchester LNG, (The "Erin Schulte") [2013] EWHC 808 (Comm) and [2014] EWCA Civ 1382 (the provisions of COGSA, 1992 relating to the delivery of indorsed bills of lading and title to sue, the rights of a confirming bank under letters of credit, and the legal nature of a beneficiary's claims under such letters); Macieo Shipping Ltd v Clipper Shipping Lines Ltd ("The Clipper Sao Luis") [2000] 1 Lloyds Rep. 645 (fire damage to cargo; liability for negligence of stevedores); Seawind Tankers Corporation v Bayoil SA [1999] 1 Lloyd's Rep. 211 (CA) (whether winding up proceedings competent on the basis of claims for freight and diversion expenses notwithstanding cross-claims for damages); Marine Trade SA v Pioneer Freight Futures Co Ltd & Armada Singapore Pte Ltd [2009] EWHC 2656 (Comm) (derivatives (forward freight agreements) and construction issues relating to the 1992 ISDA Master Agreement); North Sea Energy Holdings BV v Petroleum Authority of Thailand [1999] 1 Lloyd's Rep. 483 (CA) (disputes under a crude oil supply agreement and claim for damages on the basis of a "loss of chance"); Toepfer v Societe Cargill [1998] 1 Lloyd's Rep. 379 (CA) (anti-suit injunctions); and Savage and Lovemore Mining (Pty) Ltd v International Shipping Co (Pty) Ltd 1987 (2) SA 149 (W) (conformity of shipping documents presented under CIF sales of steam coal and effect of contravention of statutory export control scheme on seller's right to recover the purchase price).

Insurance

He has advised in a number of insurance disputes involving South African and UK insurers/insureds and reinsurance interests under both English and South African law, including asbestosis and silicosis claims.

He has also advised in a broad variety of insurance disputes, including liability and professional indemnity cases, and has appeared in a number of reported South African insurance cases, and in two

arbitration references between the insured interests and the underwriters of hull and liability policies arising out of aircraft accidents.

PUBLICATIONS AND CONFERENCE PAPERS

"International Arbitration in the Resources and Energy Sectors": guest lecture at Coventry University Law School, 28 November 2017.

"Pathological Arbitration Clauses in English Law": paper given at the 2nd Oxford Symposium on International Commercial Arbitration, Wolfson College, 17 November 2017.

Speaker at Ince & Co/20 Essex Street joint seminar, "Energy and Resources Arbitration Arising from Africa and Latin America", 28 September 2017.

"The Concept of the "Holder" of a Bill of Lading under COGSA, 1992" (paper given at the XIX International Congress of Maritime Arbitrators in Hong Kong in May 2015).

Singapore chapter in "Arbitration World", 5th Edition (2015), 4th Edition (2012) and 3rd edition (2010).

"Effective Advocacy in International Arbitration: a Masterclass for Chinese Lawyers" (20 Essex Street Seminar, Beijing, June 2012).

Seminars on English Commercial Law with members of the Russian Judiciary, on behalf of the Slynn Foundation, Moscow and St Petersburg, March 2012.

"Arbitral Awards on Jurisdiction Post *Dallah*: the Role of the Courts" (20 Essex Street Arbitration Seminar, Maxwell Chambers, Singapore, February 2011).

"International Commercial Arbitration and the Southern African Development Community", Advocate (Journal of the South Africa Bar), August 2009.

"Adapting the UNCITRAL Rules of Arbitration for Regional Needs-Problems and Solutions" (Conference held in Mauritius in April 2007 under the auspices of the Mauritius Chamber of Commerce and the Arbitration Foundation of South Africa).

"Criteria for Investment, with Particular Reference to Dispute Resolution" (ibid).

DIRECTORY RECOMMENDATIONS

He has been recommended as a QC in the fields of Energy and Natural Resources and International Arbitration by a number of directories, including the following:

Chambers and Partners, UK Bar (2016), Energy and Natural Resources: "He is a highly respected member of the Bar who has decades of experience in litigating energy issues, and increasingly focuses his practice in acting as an arbitrator. He is highly knowledgeable on upstream oil and gas contracts, licencing disputes, and mining transactions. Strengths: he has a formidable intellect and is a worthy opponent."

Chambers and Partners, Global (2015), Energy and Natural Resources: "Michael Tselentis QC is highly rated for energy and mining disputes. Experienced at the South African Bar and in African mining matters generally. He is very user-friendly and a stickler for detail. Delivers great results".

Chambers and Partners, UK Bar (2015), Energy and Natural Resources: "Michael Tselentis QC acts in litigation and arbitration and sits as an arbitrator in energy disputes. He has an internationally focused practice and appears in matters connected to areas such as oil and gas and mining. Strengths: very solid and very thorough, he leaves no stone unturned and has excellent analytical qualities."

Who's Who Legal, UK Bar 2015, Energy and Natural Resources lists him as one of the six most highly regarded silks in this sector, and comments that "Michael Tselentis QC garners particular acclaim as both a barrister and arbitrator in this sector. He is internationally renowned for his work in the mining sector, having been involved in many high-profile cases, including precious metal and base mineral disputes in South Africa, where he practiced for many years."

The Legal 500, UK Bar (2014): "Recommended for offshore-related and mining arbitrations."

Chambers and Partners, UK Bar (2013), Energy and Natural Resources: "The outstanding Michael Tselentis QC is absolutely top-class for energy and mining disputes. He receives particular recognition for the extensive work in this area that he has recently been undertaking in South Africa".

Chambers and Partners, UK Bar (2011) and (2012), Energy and Natural Resources: "His involvement in the energy sector touches upon a wide range of industries from mining to oil and gas. He is an extremely diligent technical lawyer who never misses a point".

The Legal 500 (Energy): "He is praised for the breadth of his knowledge in this field".

Chambers and Partners, International Arbitration (2007): "Michael Tselentis QC comes highly recommended and is recognised as an important figure".

Chambers and Partners, International Arbitration (2006): "Michael Tselentis QC sustains his reputation for adroitly handling technical cases, and is distinguished further by his South African background and related specialist expertise".

Chambers and Partners, International Arbitration (2005): "Michael Tselentis QC has carved out a reputation for excelling in highly technical cases, whether in insurance, shipping, commodities, international trade or construction and engineering sectors. He has a South African background and is particularly knowledgeable in all aspects of commercial law for that jurisdiction".

Chambers and Partners, International Arbitration (2004): "Market commentators singled out new silk Michael Tselentis as a talented general commercial litigator who has been involved in some major arbitrations of late".

Recommended by successive editions of Legal Experts (Energy and Natural Resources).

Named by The Lawyer as one of the "Hot 100" in 2004.

16 December 2018